



» Getulio Vargas Foundation:  
Virtual workplaces make  
people independent «

Open Communications references

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# » HiPath OpenScape improves cooperation in teams and thus gives a crucial competitive advantage «

The Getulio Vargas Foundation is Brazil's leading business administration school and management consultancy, with 14,000 students in any given year undertaking advanced and supplementary degree courses, as well as training courses for managers. They cooperate mainly from virtual workplaces – around the clock and regardless of the place or time zone. This results in high demands being made, because most of the professors, consultants and administrators are constantly travelling both within Brazil and to other countries.

#### The task:

The increase in interactive communications with internal and external specialists necessitated an innovative communications system. Siemens' reputation as the world market leader in communications systems and the good experience gained with our previous HiPath 4000 made the decision in favor of HiPath OpenScape an easy one.

#### The solution:

- HiPath 4000
- HiPath OpenScape for 500 knowledge workers in Sao Paolo & Rio de Janeiro

#### The benefits:

- HiPath OpenScape provides constant availability and thus the integration of knowledge workplaces in existing applications – for excellent real-time communications and thus more efficient processes.
- Improved cooperation within the teams in a round-the-clock operation
- Actual results measured by the Internal Productivity impact study of this pilot.
- Improved Customer satisfaction.



» “HiPath OpenScape improves cooperation in our teams and thus gives us a crucial competitive advantage, so that we can continue to be the best in Brazil.”

Prof. Luiz Carlos Morais Rêgo  
Director of Innovation Forum  
Getulio Vargas Foundation



FUNDAÇÃO  
GETULIO VARGAS



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